#### **ABOUT SVNIT**

The Sardar Vallabhbhai National Institute of Technology, Surat popularly known as NIT Surat or SVNIT, is an engineering institute of higher education established by the Parliament of India in 1961. The Institute was established as one of the RECs and later got the status of institute of national importance. The institute was upgraded to the National Institute of Technology, in 2002. Currently, the Institute offers Six UG Programmes, Nineteen PG Programmes, and Three M.Sc. Five Years Integrated Programmes including doctoral programs in all above branches. The institute has an excellent placement record with several top-ranking companies visiting the campus on a regular basis.

#### **ABOUT ASHINE**

**ASHINE (Association for Harnessing Innovation &** Entrepreneurship) is a Section 8 Not-for-Profit Company under the Companies Act of 2013, incorporated by SVNIT, Surat to nurture innovation and entrepreneurship by encouraging, supporting & promoting technology-based startups and providing an ecosystem for their growth.

ASHINE is a Technology Business Incubator (TBI) supported by the Department of Science and Technology under the National Science and **Technology Entrepreneurship Development Board** (DST-NSTEDB), Ministry of Science & Technology, Government of India. ASHINE also extensively undertakes incubation activities under the Scheme for Assistance for Startups/Innovation (SAS), Industries Commissionerate, Government of Gujarat, and Pre-incubation activities under the Student Startup and Innovation Policy (SSIP), **Education Department, Government of Gujarat.** 

# SHORT-TERM TRAINING PROGRAM (STTP) On

# **DESIGN THINKING FOR** ENTREPRENEURSHIP





17.7.2023 to 21.07.2023 10.00 am to 05.00 pm



Seminar Hall, 2nd Floor, ASHINE, SVNIT, Surat

# **ORGANIZED BY**

Association for Harnessing Innovation & Entrepreneurship (ASHINE), Sardar Vallabhbhai National Institute of Technology (SVNIT), Surat

#### COORDINATORS

STUDENT COORDINATOR

SUPPORTED BY







#### ABOUT THE PROGRAM

"Design thinking is a human-centric approach to innovation that integrates the needs of people, the possibilities of technology, and the requirements for business success." - Tim Brown, CEO, IDEO

The purpose of this course is to enable participants to gain a thorough comprehension of constructing successful businesses using a usercentered approach. Through the course, participants will acquire knowledge about design thinking as a strategic method for innovation, enabling them to recognize opportunities and formulate business strategies. The curriculum encompasses the complete design thinking process and the establishment of enterprises. By actively engaging in empathetic interactions, creating and testing quick prototypes, and developing crucial business proposals, participants will grasp the concept of fulfilling user needs.

#### **OBJECTIVES**

- To develop a mindset for problem-solving through lateral thinking.
- To facilitate innovation through design thinking.
- To come up with a business strategy that creates customer value and market opportunity.
- To encourage creative problem-solving and expand the designer's knowledge.
- To empathize with the customer and design a user-centric product to build viable enterprises.
- Create future-ready who can develop humancentric solutions.

### TARGETED PARTICIPANTS

Faculties of SVNIT and Other Institutes.



- Fundamentals of Design Thinking
  Session 1: Getting Innovative
  Session 2: Design Thinking Principles
  Session 3: Design Thinking Processes
  Session 4: Hands-on Learning Activity Empath
- Discovering business opportunities
  Session 1: Understanding Markets
  Session 2: Identifying Target Customers
  Session 3: Value proposition modeling
  Session 4: Hands-on Learning Activity Design
  Value Proposition Model
- models

  Session 1: Introduction to business modeling
  Session 2: Types of business models

  Session 3: Strategy Canvas (4 action framework
  Session 4: Hands-on Learning Activity Design
  lean canvas

Building customer-centric business

- Nuances of Financial Planning
  Session 1: Estimating start-up costs
  Session 2: Building financial analysis I
  Session 3: Building financial analysis II
  Session 4: Hands-on Learning Activity Making
  the above financial statements
- 5 Pitch your Idea
  Session 1: Crafting your Pitch Deck I
  Session 2: Crafting your Pitch Deck II
  Session 3: Presenting your Pitch Deck
  Session 4: Presenting your Pitch Deck



#### RESOURCE PERSONS

- 1) Dr. Neelam Saxena: Entrepreneurial Educator, Former Professor & Head of Amity Centre for Entrepreneurship Development, Amity University
- 2) Dr. Sheenu Jain: Associate Professor Entrepreneurship & Centre Lead LNMIIT Centre
  for Technology Business Incubation &
  Entrepreneurial Leadership, LNMIIT Jaipur & CoFounder & Director, IIHMR Foundation
- 3) Mr. Arvind Deshmukh: Certified Corporate Coach, Global Mindset Facilitator, and Design Thinking Coach
- 4) Mr. Karmjitsinh Bihola: Design Thinker, Innovation Strategist, Startup Mentor Creative Intelligence Coach, WCIW Creativity Ambassador & Founder, Innodesk Designovation Services

REGISTER NOW >) https://forms.gle/2QYnHea8exadUgDe

**NOTE:** The program is free but registration is mandatory for all the participants.

Last Date for Registration: 09.07.2023

- A certificate of participation will be issued to all the participants after completion of the program.
- Registration Kit, Refreshment & Lunch will be provided to all the participants.

## **CONTACT US**

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